首先祝大家兔年快樂。萬事如意!

我要感謝大辛辛那提中國商會邀請我參加

最近我擔任了美中西部美中協會會長,正 在考察美國社區爲了吸引中國商資主要做了什 么。毫無疑問,辛辛那提在這方面走在前面。我渴 望更多地瞭解各位和你們的組織。

我今晚的任務是應邀做演講。美國和中國 都有類似的説法:"魚放三天臭, 客住三天嫌",嘉 賓們忍耐度有限,特別不能容忍客座演講者冗長 的講話。所以,作爲一個教授,儘管天性愛説話,儘 管我對這個話題特別熱忱,但我會儘量講得簡短

我只想談一點:從現在起,中國正在成爲美 國生活的一部分。誰認識到了這一點,並且制定 了理性的政策,發展了相應的關係,採取了深思 熟慮的行動,誰就具有重大的優勢。這點對地區, 機構和個人都適用。

我的工作使我每年大約有十分之一的時間 待在中國。最近的一次旅行中,我在那里待了一 個月,直到選舉前夕才回美國。儘管在工作中我 遇到的美國人對中國持有各種各樣的態度,當我 回國後看到電視廣告上把中國當作負面角色,我 還是深感驚訝。

在這些廣告里,中國成了美國人失業及美國 威望或失的原因。任何想尋求公職的人,如果從 事美中貿易,或鼓勵、促進雙方關係與交流,那么 他(她)對國家的忠誠及對美國大衆利益的關心 就會受到質疑。

對於那些不想探索經濟衰退, 金融危機,全 球化後果等麻煩而複雜的問題的人而言,中國是 一個迴避現實的方便藉口,用來掩蓋一些美國根 本上的不穩定因素。對於那些懷念敵我分明的 冷戰時期的人,中國爲美國自身的問題充當了現 成的替罪羊,爲那些人提供了哀嘆他國經濟成功 的機會

哀嘆中國的成功有什么長效的好處很值得 懷疑。中國正在崛起成爲世界強國,對美國生活 的影響正日益增強, 我們對此一點都不感到驚 訝,在美中兩國之間發展友好交往的好處是顯而 易見的。我們承認兩國之間存在着競爭性的挑 戰,但同時能看到,威脅遠遠低於機遇與成長。

要把握這些優勢,我們要提醒美國公衆輿論 的代言人重視與中國發展雙贏的關係: 把一方 的成功看作另一方的勝利。中國和美國都對發 展機遇與促進發展感興趣。

所以,我們必須找到一個方法從"哀嘆"走到 "雙贏"。也就是説,去掉一個"h" (whining) 加上 一個 "n"(winning).

讓我再花幾分鐘談談我們爲此目的正在做 什么和我們以後能做什么。

中國是俄亥俄州以及美國中西部絕大多 數州中成長最快的出口市場。這個趨勢似乎會 延續下去。如果我們齊心協力與中國建立更加 廣泛的聯係,我們能夠以更快的速度去發展這個

I want to thank the Greater Cincinnati Chinese Chamber of Commerce for including me in this tremendous event.

I have recently assumed the role of president of the Midwest US-China Association and have been reviewing the major community efforts to attract Chinese interest and

business across the throughout the United States. Cincinnati is surely ahead of the game and I am eager to learn more about you and your organization.

My task tonight is to be a guest speaker. According to sentiments shared by both Americans (Guests, like Fish begin to smell after three days) and Chinese (鱼放三天臭, 客住三天嫌), there is a limited tolerance for guests. But the tolerance is radically more limited for guest speakers. So, I shall keep this brief, despite my every instinct as a professor and my enthusiasm for the topic.

I simply want to make one point: China is going to be part of American life from now on and whoever realizes this with rational policy, reasonable relationships, and calculated actions will have a significant advantage. This applies to regions, institutions, and individuals.

My job takes me to China for about 10% of my year. On my last trip I spent a month there and returned right before the elections. Although I have encountered a wide range of American attitudes toward China in my work, I was surprised by the negative role assigned to China in the television advertisements I encountered on my return.

In these ads, China is assumed to be the reason jobs are lost and America's prestige is at risk. If anyone seekablic office works for HS improved relations or exchanges, his or her loyalty and concern for our well-being is impugned.

For anyone wanting to avoid the troublesome complications of the recession, the debacle of our financial establishment, and the consequences of globalization, China is a convenient detour around reality and a cover for some basic American insecurities. For those who miss the clear divisions of the Cold War, China offers a ready scapegoat for our own problems and a chance to bemoan someone else's emergence as an economic success.

The whining about China's successes has dubious long-term benefits. For those of us who are not surprised that China is emerging as a great power that is having a growing impact on American lives, the advantages of a developing accommodation between our two nations are obvious. While acknowledging that there is a competitive challenge, we can see that the threat is far less significant? than the chances of opportunities and growth.

To get to those advantages, we need to nudge the tenor of the American public discourse on China toward a win-win relationship where the successes of one side can be seen to be a win for the other. China and the US are both interested in developing opportunities and promoting

So, we have to find a way to go from "whining" to "winning"—aside, that is, from dropping an "h" and

adding an "n". Let me take a few minutes to talk about what we are doing to this end and what we could do going for-

ward. China is the fastest growing export market for Ohio and most of the rest of the American Midwest. And that seems likely to continue. But with concerted effort to

中國是美國生活的一部分

俄州大教授,全美東亞語文資源中心主任 吳偉克 大辛辛那提中國商會新年聚會上的嘉賓演講詞 (2011年元月28日)

如果我 們能發展 種策略,吸引 更廣泛的中 國聽衆,那么 正在蓬勃興 起的中國商 業和中國的 中産階層就 會帶來源源 不斷的遊客 和潜在的投 資者訪問我 們這些州。當 他們更多地 瞭解美國中 西部生活的 吸引人之處,



我們就能説服他們更多地參與其中。

教育美國人瞭解中國是個很好的開始。中 國悠久的歷史在人類史上佔有重要的地位,其人 口現佔全球人口的五分之一, 但中國從來不是, 現在也不是美國教育中重要的一部分。要在美 國人與中國間建立一種理性的關係,我們必須在 我們的教育中大力加強中國語言與文化的分

在俄亥俄,我們正在朝着這個方向大踏步前 俄亥俄州立大學中文旗艦工程正在正規培 養受過中國語言和文化高級訓練的美國年輕 人。我們的目的是要訓練他們獲得在中國各領 域中使用中文工作的能力,如農業,營銷,生物化 學等領域。在他們精通語言和文化之後,他們會 去中國各地的組織機構實習,學習中國機構是怎 樣運作的。

美國人要瞭解中國人,就必須瞭解在組織和 機構里的中國人

最終結果就是把年輕的美國人放到美國和 中國與中國有關的工作崗位上。如果想在爲經 濟增長服務的各個領域擴展我們的交往,我們就 必須大力增加這批人的數量。他們對在中國和 美國經營業務已做好了準備,擅于與中美兩方的 人打交道,從事各種各樣的活動。

在把中文教育引入俄州學校方面,我們也取 得了某些進展。2005-06學年間,我們州只有8所 學校開設了中文課。2010-11學年間,有117所公 立學校或地區開了中文課,學生人數從三百增加 到一萬五千,增長了五十倍。在二十一世紀,中文 和中國研究將成爲美國敎育中的主流成分。在 區將會獲得先機。

人世界,這世界上經 濟發展最快的地區, 有迅速發展特別關 係的可能性。但是, 要做到這點,我們必 須目的明確,堅持不

芝加哥爲我們 樹立了怎么做的最

學習中文。本月(2011年一月),中國主席選擇芝 加哥作爲華盛頓特區外訪問的唯一城市,並高調 參加了大型的中美企業家與政府領導人的聚 會。這肯定是長期友好合作關係的成果。

在座各位都瞭解美中西部各州,包括俄亥俄 州,都面臨赤字預算,但並沒有像芝加哥那樣全

貿易關係是值得我們去努力的。比如説,中西部

成立的。現在,這 十二個州對華出 口的總數還少于 西部一個州,如 加利福尼亞州與 華盛頓州。很清 楚,儘管對華出 口在急速增長, 但還有大幅增進 的空間

而言, 這十二個 州在教育、商業、 技術及文化上面 有大量的投入。 如果我們遵循這 個理念: 爲全地 區造福, 就是爲 更多的人與機構 造福,從而找到 這方面起步快的地

俄亥俄州與華

佳榜様。幾十年來, 芝加哥的政治領導 人都訪問過中國,也 接待過許多中國的 來訪者。有一萬二 千多公立學校學生

力尋求和中國合作的機會 然而,作爲一個地區去發展和中國的投資與

美中協會是在美中西部十二州州長協會基礎上

俄亥俄州立大学 全美东亚语文资源中心 汉语旗舰工程 感谢您的支持与友谊。祝您新年快乐! 就整個地區

快乐健康如意吉祥 果伟克

共同合作途徑的話, 那么, 我們缺乏的並不是資 源,而是缺乏最好的方法來利用我們的資源。

正如在座各位能夠證實的那樣,美中西部有 許多特色對中國社會商界正在發達起來的、數目日益增多的一群人很有吸引力。

美中西部和中國享有許多共同的價值。美 國高等教育與研究的核心都在這一地區;在整個 中西部及中國特大城市外的地區同樣都有持續 發展經濟的根本需要。

就整個地區而言,我們能開發資源,來有效 地適合中國的利益, 也能從中國獲得我們的利 益。這種地區合作能證明比現在十二州單個處 理來臨的機會將更經濟,更有效率

戰略上來說,如果做好適當的準備,有知識的 指導,對中國人和美國人在一起工作進行培訓,然 後把中國團體吸引到美國,把美國團體送到中國, 這樣我們就能建立基礎廣泛的關係,具有足夠的 技能在商務,文化與教育等關鍵領域共同合作。

例如,我們能在俄州大旗艦工程成功的實習 項目的基礎上來培訓具有這種才能的管理與研 究人員。

注重發展互利的項目,即那些適應雙方需要 的項目,我們就能着手學習怎樣滿足中西部及中 國的需要,將美中關係發展成美中西部文化的另

最後,我們要努力讓美中西部的華人社區在 中美關係中發揮更重要的作用。華人社區能夠 在主要美中西部大城市中扮演擴展的角色,學習 怎樣在中國、中國人和其他社區之間建立橋樑。

我已注意到華人社區越來越多地參與當地 的教育與政治,但我建議這個速度還應該更快一 些。在自己的社區里保留中國語言和文化,學習 怎樣在城市與地區中發展關係,美籍華人正在給 美國提供一種極有價值的資源。我們越深入邁 二十一世紀,這種資源就會越有價值。

(李敏儒譯、賈君卿校)



China as Part of the American Experience

Galal Walker, OSU Professor, Director of National East Asian Languages Resource Center (Guest speech at the Chinese New Year Gala organized by the Greater Cincinnati Chinese Chamber of Commerce on January 28, 2011)

establish extensive relations in China, we should be able to grow this market far beyond the present rate of growth. If we develop a strategy of appealing to a broader

Chinese audience, the emerging Chinese business and middle-class of China can provide a steady traffic of visitors and potential investors to our state (s). When they see the advantages of knowing more about Midwestern life, we will be able to convince them to become more a part of

The education of Americans about China is a good start. While it has a long history as a significant part of human experience and now constitutes about 1/5 of the human presence on the planet, China has not been and is not now a significant part of American education. For Americans to have a rational relationship with China, we have to create a significant presence for Chinese language and culture in our education.

We are making some significant strides in this direction in Ohio. The Chinese Flagship program at Ohio State is routinely conducting high-level training of young Americans in Chinese language and culture with the goal of achieving the ability to work in a variety of fields in China and in Chinese-in agriculture, in marketing, in biochemistry. After they have gained the language and culture expertise, internships in Chinese organizations across the country have given them the opportunity to learn how Chinese organizations actually get work done.

To know Chinese people, Americans have to know Chinese people in their organizations.

The result is the placement of young Americans in China-related jobs in both the US and China. If we want to

expand our contacts in the different fields that serve economic growth, we will need to dramatically grow the pool of people who can readily do business in China and the US-people from both the US in China who can easily work together in a wide range of undertaking.

We are making some progress in getting Chinese language instruction into Ohio schools.? In the 2005-2006 school year, there were 8 schools or districts offering Chinese instruction in our state. In 2010-2011 we have 117 public schools or districts regularly offering Chinese instruction—that is going from about 300 students to over 15,000 in five years. That's an increase of 50 times. In the 21st Century, Chinese and China studies will become a mainstream element in American education. An advantage will go to the regions that make the first moves in that direction.

Ohio has the potential to quickly develop a special relationship with the Chinese-speaking world-the fastest growing economic area on earth. But, we must be purposeful if we are to do this.

Chicago gives us the best example of how this is to be done. Chicago political leaders have been visitors to China and have been receiving visitors from China for decades. Over 12,000 public school students are in Chinese language classes. This month, the president of China chose to visit Chicago as the only city outside Washington and headlined a large gathering of Chinese and American business and government leaders. This certainly has to be seen as the consequence of a long-term relationship. It will not surprise anyone here to mention that Mid-

western states, including Ohio, are facing negative budgets

and are not now looking for opportunities to invest in approaches to China similar to those of Chicago.

It is however a worth our efforts to raise the possibility of a regional approach to developing an appeal to China for investment and trade. For example, the Midwest

US-China Association is formed based on the twelve states of the Midwest Governors' Association. Currently, the amount of exports to China from these 12 Midwestern states is less than each of the West Coast states of California and Washington. Although China-bound exports are increasing at a significant rate, it is clear that there is plenty of room for improvement.

Taken as a region, these twelve states have huge assets in education, business, technology, and culture. If we can find ways to work together, guided by the idea that we can benefit the more people and institutions by benefiting the entire region, our problem will not be the lack of resources but rather the best way to utilize our resources.

As many people in this room can verify, the Midwest has many features that can appeal to the increasingly prosperous and increasingly numerous Chinese in the commercial sectors of China's society.

Midwesterners and Chinese share many values. The core of American higher education and research can be found here, and the fundamental need for sustained economic development is found both throughout the Midwest and in China outside the mega-cities.

Collectively as a region we can develop the resources to efficiently accommodate interest from China and to direct interest from our states toward China. This regional approach could prove to be both less expensive and more effective than the current situation where twelve different states each deal with the opportunities that come

By strategically bringing Chinese groups here and sending American groups there with proper preparation and knowledgeable guides and by training Chinese and Americans to work with each other, we can build the broad-based relationships and skills to do business together in critical areas of commerce, culture, and education.

For example, we can build on the successful internship programs like the one at OSU and build cadres of managers and researchers who can give us the capacity.

By paying attention to developing reciprocal programs-programs that meet the needs of both sides we can set about learning to meet the needs of the both the Midwest and China and make US-China relations another facet of Midwestern culture.

Finally, we need to work to bring Chinese-American communities throughout the Midwest into a prominent role in the relationship. Chinese-American communities can play an expanded role in the life of major Midwestern metropolitan areas, learning how to form a bridge between China and Chinese and the rest of our communities.

I have noticed their increased involvement in local education and politics and I suggest that be speeded up. By preserving Chinese language and culture within their own communities and by learning how to extend relationships into our cities and regions, Chinese-Americans are providing the United States with a valuable resource that will only become more valuable as we go farther into the 21st



吳偉克敎授 (Galal Walker)

士論文《中國近古閱讀史 (1000-1800)》獲 2002-2003 年度全 美文科優秀論文獎。在中國舉辦 的世界大學生《漢語橋》比賽中,他 的學生在 2004 年,2006 年,2007 年三年獲得漢語橋一等獎,另外還 獲兩個二等獎,三個三等獎。此外, 他創辦了"中美紐帶"項目,中文旗 艦工程青島中心,每年都送學生去 中國學習,派高年級學生到中國公 司、單位實習。他的學生在中國企 業當高管,在世博會上當美國館主 任。他堅持每年舉辦暑期中文教 師培訓班,和中文教師協會,全美 中小學中文教師協會,全美中文學

組織合作推廣中文教育。在繁忙的科研教學之餘 他經常到大中小學、各種會議上發表演講,大力介 紹、推廣中國文化,促進美國人對中國的瞭解,增 進中美之間的友誼。爲此,他獲得靑島市政府授 予的《琴島獎》和中國教育部授予的《中國語言文 化友誼獎》,至今爲止,他是全美國乃至全英語世

康乃爾大學東亞文學博士,現 任俄亥俄州立大學東亞語言文學 系正教授,美國教育部直屬的全 美東亞語文資源中心主任,俄州 大中文旗艦工程主任,美國中西 部美中協會會長,《外國語文年 鑒》編委。 吳偉克教授在漢語教學領域

中最重要的貢獻在于創立了"體 演文化"教學法。他強調語言是文 化的載體,學生們應該在目的文 化中學習運用語言。中文教學培 養的不是對中國指手畫腳的人, 而是尊重、理解中國文化,能和中 國人一起工作的友好人士。以這 種學術思想爲旗幟, 他創建了教

育部直屬的全美東亞語文資源中心, 主編了十 卷的《高級語言技能之路》叢書,包括中英文對照 的《中國語文的歷史演進》、《體演文化教學法》等 書。他主持編寫了四卷本《中文:在文化中交流》、 少兒《非常中文》,組織編寫了《中級漢語口語》、廣東話《萬花筒》等多媒體教材。作爲美國唯一能授 予中文語言教學法博士學位的導師,他指導的博

校協會,全美中文學校聯合總會等 界唯一獲此殊榮的獲獎者。